



1920

Cedar Acres Gladioli

*Yellow
Prince*

B. HAMMOND TRACY

INCORPORATED

WENHAM, MASSACHUSETTS

1823
**Cedar Acres
Gladioli**

1920

“Bulbs that Bloom”



Primulinus Hybrids

The New Orchid Gladioli

For description see pages 5 and 23

B. HAMMOND TRACY

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Cedar Acres

Gladioli

*"Uprightness — standing for truth like a tower;
Dignity — symbol of honor and power;
Beauty — that blooms in the ultimate flower!"*

Never since the fields at Cedar Acres were opened to the public have so many interested flower lovers visited the fields and show rooms as during the season of 1919. Strong evidence of a renewed interest in flowers and in a desire to have them and to work with them. These same comforting flowers are never in a hurry, never tired if properly tended and nourished, always teaching lessons of contentment and faith in the eternal laws governing their growth.

Constant association with such agents of happiness soon makes the garden a necessity. New colorings, new plantings, new combinations, give zest each season, until gardening in all its alluring phases is as essential as fresh air and sunshine.

In presenting our 1920 booklet we trust you will find something among its pages to help and give added pleasure to your garden activities.

FOR several years fashion or vogue in flowers has been as pronounced as in clothes or furnishings. At Cedar Acres, the past season, purple and gold were in great demand.

Fortunately, in our borders we had plantings of purple and gold Gladioli with purple and gold Salpiglossis. At the base, to cover the earth and give added beauty, were carpets of purple Verbena, purple phlox, blue-purple petunias, and here and there a touch of pink Verbenas. Blue Salvia and gold celosia were among the unusual things growing near standard Heliotrope. Rising in the background, green bushes of Buddelia were covered with fragrant trusses of lavender flowers.

In the show room these same colors found expression in harmonious arrangement, for by mere chance we were able to satisfy the demand by the use of flower containers in the same tints.

Some other color may be the popular one the coming season, but it is gratifying to know that whatever the call, the Gladiolus will respond to almost any demand. All who grow them know there is no other garden flower gives such a limitless array of color and shade, in such usable form.

At Cedar Acres you will find whole fields of color melody, and this same melody goes out to the world in bulbs for your friend's garden, for your own garden, or in blooms from your own garden. Letters from customers tell us of the pleasure derived from gift boxes of flowers and bulbs, and we know that added pleasure will be given those who enjoy sending these boxes.

Gladiolus Amethyst, now a prime favorite, was used most effectively with Pink Perfection. We know of no flowers but tulip

La Rêve, and a few chrysanthemums, which have the coloring of Amethyst. The soft heliotrope, suffused rose, is always well placed when used with the creamy buff of Niagara or Loveliness. Amethyst or Prince of India with Baron Hulot make a truly Persian combination.

Gladiolus Mrs. Francis King, Liebesfeuer, Pink Perfection, Crimson Glow and Independence, glowing red and rose and pink, in stately four root spikes, were quite the most glorious tribute to the gardener's art that ever went from our show rooms. They are equally gorgeous as a planting.

The exquisite coloring of White Glory with Baron Hulot is hard to describe. Chaste, cool and lovely, it needs only to be seen to be desired. Almost equally lovely is Iris Spray, the new lavender, with Day-break, lovelier as it fades, or with the rich cream of Niagara.

The soft yellow of Yellow Prince and the clear iris blue of Jacinthe make a most effective combination for vase or gift box.

Gladiolus Mrs. Dr. Norton is quite alone in its beauty. No other variety equals this in its class — silvery whiteness — with the dainty pink touches on the tips of petals. It is more like a veiled silvery pink.

There are combinations to the end of the chapter, but the lover of nature needs no written guide. To copy is enough.

The Primulinus Hybrids were increasingly beautiful and popular last year. The exquisite beauty of these Gladiolus butterflies is difficult to describe. In form and color no other flower quite equals them. Smaller than the other types of Gladioli, the daintiness of form and arrangement on the graceful spikes add to their decorative value. They are not found in many florists' shops,

for they are not the "big pumpkins" demanded by those who want quantity. Yet they are the coming Gladioli. No two spikes of bloom are just alike and each seems more beautiful than the last. Colors ranging from the lightest primrose, through apricots, yellows, orange and bronze, to deep rich rose and reds, all placed together in one vase, give a startling picture of nature's work of art. This year we are offering them in mixtures of all colors, also in selections of shades of apricot and yellow, or rose and bronze.

We have as a basis for our unqualified praise of these Gladioli, the fact that almost every order for flowers or bulbs includes *Primulinus Hybrids*. They are, without question, unequalled for forcing.

The small blooms of the *Primulinus* specie, just as it grows in South Africa, are now in great demand, and large plantings are made in the cutting garden, or in clumps in the hardy borders. These are quite the daintiest yellow blooms obtainable in mid-summer.

In buying bulbs, do not always select the largest bulbs. You lose the cream of the stock offered. Many of the choicest varieties do not produce large bulbs; the large bulbs may prove to be "blind," past blooming age. Size is not virtue, but it is essential that the bulbs should be of blooming age, fully developed and healthy, rather than large and overgrown, punky and soft.

It must also be remembered that one who makes a specialty of producing can naturally give greater satisfaction to customers.

We have tried out several thousand varieties, but list only those which we know will give perfect satisfaction. No new variety will ever displace those Gladioli which

have been so popular for years. New sorts are, however, well worth trying. If it is necessary to be mindful of expense, it is still possible to have a wealth of bloom for all purposes from the mixtures, which are sure to give satisfaction. But if money is no bar, no collection or garden will be quite complete without Crimson Glow, Iris Spray, Alice Tiplady, Mystery, Amethyst, Prince of Wales, Sunset, Hortense, Jacinthe, Wistaria and Daybreak, Wilbrink, L'Immaculee, Mrs. Watt and the newest lavender, Conspicuous.

For the novice, we emphasize the rule to plant for cutting in the vegetable garden, where better results are obtained, unless one has large space in the formal garden, or in the borders. Also to cut the flower stalks when one or two buds have opened and allow further development in the house.

We repeat the invitation to visit the show rooms and the packing rooms. The flowers in the fields are interesting, but very much more so when shown in arrangements which have helped to popularize this garden favorite.

Growing the Gladiolus is a business at Cedar Acres, the gorgeous flowers live with us in a very intimate and personal way. We have grown to love them, knowing all the joy and charm they hold. We want them to live with you and are very willing to give you all the help of our experience. It will not be necessary to teach you to love them.

We invite any criticism or suggestions which may improve the service we wish to give our customers.

B. HAMMOND TRACY.

Named Gladioli

Varieties marked with an asterisk (*)
are particularly fine for forcing.

Alice Tiplady.

The queen of the Primulinus type. A soft coppery bronze. In color, texture and contour nothing surpasses this variety. \$3.50 per dozen, \$30 per hundred.

***America.** Too much cannot be said of this beautiful, dainty pink. The flowers are of immense size and of wax-like texture, borne on a very strong spike. 60 cents per dozen, \$4.00 per hundred.

Amethyst. A remarkably strong, open flower of a deep amethyst color, slightly suffused rose. Beautiful for bedding, as

it holds its bloom well, with nearly all flowers open at one time. \$5 per dozen, \$40 per hundred.

Apollo. A very large wide-open flower on a strong stem. Color a deep begonia rose, almost scarlet, with delicate white markings in throat. One of the finest new varieties. \$2 per dozen, \$15 per hundred.

Arizona Rose. Charming shade of light old rose — almost self-color. Beautiful



Mrs. Dr. Norlon

form and texture. \$1.50 per dozen, \$12 per hundred.

Attraction. One of the most pleasing of the throated varieties. Deep rose with white throat. \$1 per dozen, \$7.50 per hundred.

***Augusta.** A beautiful white variety, with lavender anthers. Strong spike, often having two or three branches. 60 cents per dozen, \$4 per hundred.

A. W. Clifford. Intense, rich, carmine red, pointed ruffled petals. One of the best reds. \$2 per dozen, \$15 per hundred.

Badenia. No words can paint the beauty of this flower. A true lavender in color, not too blue; its flowers are large, well expanded, and many open upon the stem at one time. \$1.50 each, \$15 per dozen.

Baron Josef Hulot. One of the finest blue Gladioli. A deep violet blue with well-opened flowers. \$1 per dozen, \$7.50 per hundred.

Bertrex. Soft, creamy white of very fine texture. \$2 per dozen, \$15 per hundred.

Blue Jay. A light grayish blue with darker blue markings and having a red stripe on tongue of the lower petals — a distinctive variety. \$3 per dozen, \$25 per hundred.

Bluevista. A new and very unusual variety, clear glistening white, with distinct iris blue markings in throat. The entire absence of any red in markings makes it quite distinct and beautiful. \$2 per dozen, \$15 per hundred.

Brenchleyensis. Brilliant vermilion-scarlet. Though inexpensive, one of the finest for the garden and for massing. 50 cents per dozen, \$3 per hundred.

Canary Bird. Fine light yellow, strong spike. \$1.50 per dozen, \$12 per hundred.

***Chicago White.** A fine white variety with lavender stripes on lower petals. Medium-sized flowers borne on a tall spike and from seven to eight flowers

open at one time. \$1 per dozen, \$7.50 per hundred.

Clarice. Rich rose pink, flaked and suffused with deeper tint. Large, well-opened flowers on strong spike. \$2 per dozen, \$15 per hundred.

Conspicuous. Beautiful grey blue, with darker throat markings and a fine penciling of yellow. Very attractive. \$3 per dozen, \$25 per hundred.

Cracker Jack. Large flowers of rich, velvety dark red, throat spotted with yellow and dark maroon. \$1 per dozen, \$7.50 per hundred.

Crimson Glow (Betscher). By far the most beautiful red *Gladiolus* yet on the market. A perfect scarlet of a deep tone. Very large open flowers of the finest form and exceedingly well placed on the spike. \$1 each, \$10 per dozen.

***Dawn** (Tracy's). The most beautiful coral pink *Gladiolus* ever offered. A long graceful spike of magnificently formed flowers, all open at one time. The keeping qualities of this variety surpass anything grown at Cedar Acres, while its color and texture make it indispensable as a cut flower and for bedding. \$2 per dozen, \$15 per hundred.

Daybreak. A charming light pink, with blazed white throat. Magnificent orchid-like variety; dwarf habit. \$3 per dozen, \$25 per hundred.

***Delice.** A choice, early variety. Clear dainty pink, self-colored. \$1 per dozen, \$7.50 per hundred.

Easter Bells. Fine sulphur yellow of very graceful form and spike. Very faint markings in throat. We consider Easter Bells one of the best light yellows on the market. \$5 per dozen, \$40 per hundred.

Empress of India. A rich, dark red — a rare and beautiful color. One of the best of recent novelties. Certificates of merit from Haarlem and London in 1912. \$1 per dozen, \$7.50 per hundred.



Harvard

***Europa.** A very fine white Gladiolus of perfect form, with many pure white blooms open at once. The formation is close and compact, making a magnificent spike of wide-open flowers. \$2 per dozen, \$15 per hundred.

Evelyn Kirtland. Companion to Gretchen

Zang. Charming rose pink blooms, very long stalk. \$2 per dozen, \$15 per hundred.

Gil Blas. Early flowering of dwarf habit. Flowers salmon rose with bright red blotch on primrose ground. Fine for bedding as well as a cut flower. \$1 per dozen, \$7.50 per hundred.

***Glory of Holland.** A new white with slight tinting of pale pink and anthers of delicate lavender. Blossoms large and gracefully set on a tall spike. One of the finest whites. \$1 per dozen, \$7.50 per hundred.

Glory of Noordwijk. A new yellow, beautiful soft canary shade, with flowers large and of graceful form. Several open at one time, producing a magnificent effect. \$2 each, \$20 per dozen.

Golden King. A brilliant golden yellow, with intense crimson blotch in throat, giving a magnificent effect. Flowers well opened and well set on a very graceful spike. One of the best of the yellow-throated varieties. \$1 per dozen, \$7.50 per hundred.

Golden Queen. A most attractive creamy buff, with tongue of carmine on inferior petals. A general favorite. \$1 per dozen, \$7.50 per hundred.

Golden West. One of the best exhibition varieties on account of the markings, the color being a clear orange scarlet, the lower petals blazed with golden yellow faintly suffused with violet shadings. The individual flowers are of large size and seem to stand out boldly, making it very noticeable in any collection. \$2 per dozen, \$15 per hundred.

Gretchen Zang. Tall, graceful spike of soft pleasing shade of geranium pink, with carmine throat markings \$2 per dozen, \$15 per hundred.

***Halley.** A most attractive early-blooming sort, with large well-opened flowers of delicate salmon pink. Flowers well placed on long, graceful spike. Similar in type to the popular Mrs. Francis King. 60 cents per dozen, \$4 per hundred.

Harvard. A perfect "Harvard" crimson in color. It is becoming very popular as a cut flower, and is especially effective for table decorations when used with green foliage, because of its long, graceful spike of large, open flowers; many flowers open at one time. \$1 per dozen, \$7.50 per hundred.

Herada. A novelty of true merit. An intense phlox color, shaded pure purple. A tall grower with large flowers, many open at one time. \$2 per dozen, \$15 per hundred.

Hollandia. A dainty, small-flowered Gladiolus; beautiful apricot shadings. Very fine in combination with Baron Hulot. \$1 per dozen, \$7.50 per hundred.

Hortense. The finest purple Gladiolus on the market. A rich fuchsia mauve in color, large open flowers of great substance. 50 cents **each**, \$5 per dozen.



Halley

***Independence.** A brilliant begonia pink, with richly marked throat. A long spike of wax-like flowers. One of the best for cut flowers and for massing, because of its color and the lasting quality of the bloom. 60 cents per dozen, \$4 per hundred.

Iris Spray. Clear iris gray, with distinct purple spot on inferior petals. A pansy-flowered variety of great charm. Very popular. \$5 per dozen, \$40 per hundred.

Isaac Buchanan. A fine yellow. All flowers open at one time, and of dwarf habit, making it fine for bedding. Most attractive in combination with Augusta and Baron Josef Hulot. \$1 per dozen, \$7.50 per hundred.

Jacinthe. One of the most valuable of the orchid-shaded Gladioli. A clear iris lavender with a carmine purple throat, beautiful in combination with Primulinus Hybrids. \$5 per dozen, \$40 per hundred.

***Jean Dieulafoy.** A lovely cream color, with carmine blotch. Excellent for bouquets. \$2 per dozen, \$15 per hundred.

***Klondike.** Clear primrose yellow with crimson blotch. Flowers round, on a strong spike. Early bloomer and of dwarf habit. 75 cents per dozen, \$5 per hundred.

Kunderdi Glory. Cream pink with crimson stripe in center of each petal. Flowers slightly ruffled. Valuable for hybridizing. \$1 per dozen, \$7.50 per hundred.

Liebesfeuer. A solid self-color — brilliant scarlet, many blooms open at one time on a tall, erect spike. The finest red of this shade. \$3 per dozen, \$25 per hundred.

***Lily Lehman.** No white Gladiolus equals this variety. A lily in both name and form, of a pure glistening white, with just a tinting of pink on tips of petals. Matchless in form and coloring. \$1.25 per dozen, \$10 per hundred.

***Lily White.** Highly advertised as one of the best whites. Medium sized blooms. \$5 per dozen, \$40 per hundred.

L'Immaculee. New. A truly wonderful spike of pure white flowers, with wax-like texture and with great keeping qualities. As pure white as Europa, but of different shape and a longer spike. \$1.50 per dozen, \$12 per hundred.

Loveliness. This variety produces flowers of distinction in daintiness and beauty, as the name implies. Color — a clear cream-tinted sulfrano pink — very soft and delicate. The flowers are large and well placed on the spike, nearly all being open at one time. \$2 per dozen, \$15 per hundred.

Madam Butterfly. A beautiful yellow flecked with rose and having black markings. Grows to immense height. \$1 each, \$10 per dozen.

Madam Leominier. Early flowering. Cream, tinted lemon; medium sized flower borne on a slender stalk. The tendency of this variety to curved stems makes it a favorite, for it lends itself nicely to vase arrangement. 60 cents per dozen, \$4 per hundred.

Madonna (New). The finest white Gladiolus yet introduced. Immense blooms of pearly whiteness, absolutely without markings. \$5 each.

***Maize.** A valuable addition to the list of light-colored Gladioli. A soft, light corn-color, tinted rose, with slender tongue of fuchsia red on lower petals. Its dainty colorings and especially long, graceful spikes make it most desirable. \$3 per dozen, \$25 per hundred.

Mary Fennell. One of the patricians of the garden. Beautiful light lavender flowers on a tall, slender spike, lower petals penciled with primrose yellow. \$2 per dozen, \$15 per hundred.

***May.** A notable white variety lightly flecked crimson. Fine for forcing. 60 cents per dozen. \$4 per hundred.

Mephistopheles. Large flower of bright red, effectively marked with black and yellow. \$2 per dozen, \$15 per hundred.

Mongolian. A rich, warm cadmium yellow, almost a self-color. Fine open flowers well placed on a sturdy spike. \$7.50 per dozen.

Mrs. A. C. Beal. Clear buff yellow — with distinct tongue of scarlet on lower petals. Very long, graceful spike with many blooms open at one time. \$3 per dozen, \$25 per hundred.

Mrs. Beecher. Deep rosy crimson, with white throat. Large flowers. 75 cents per dozen, \$6 per hundred.

Mrs. Dr. Norton. A pure, soft white with tips of petals suffused La France pink. Quite the most beautiful variety of this type on the market. Highest awards in its class wherever shown. \$10 per dozen.



One of the Farms, taken f

Mrs. Francis King (The original). A most beautiful "Besnard shade" flame-pink. Immense flowers on a spike growing four feet high, with from eighteen to twenty flowers, six to eight open at one time. A magnificent variety. 60 cents per dozen, \$4 per hundred.

Mrs. Frank Pendleton. A spectacular variety, producing large, well-expanded flowers, light pink, heavily blotched with blood red in throat. \$1 per dozen, \$7.50 per hundred.

***Mrs. James H. Lancashire.** The coloring in this popular *Gladiolus*, a deep cream fading to a rose-tinted flesh color, with contrasting stripe of carmine on lower petals. Invaluable for florists' use or for home decoration. Many flowers open at one time; excellent keeping qualities. \$3 per dozen, \$25 per hundred.

***Mrs. Watt.** Glowing American Beauty shade — self-color — well-opened flower. Nearly all flowers open at one time — spike very erect and not too stiff. Very distinct variety. \$1.25 per dozen, \$8 per hundred.

***Myrtle.** Clear, delicate rose pink with throat tinted primrose and white—giving a peculiar cool color effect. Extremely lovely. Good form well placed on spike. \$1.50 per dozen, \$12 per hundred.

Mystery. A superb dark reddish purple, very graceful spike, and a great favorite. Wonderfully effective in large vases. \$5 per dozen, \$40 per hundred.



the roof of the Bulb House

***Niagara.** A light crocus yellow, throat shaded deeper. Large open flowers on a strong spike. For color, texture, and keeping qualities this *Gladiolus* is one of the very best. \$1 per dozen, \$7.50 per hundred.

***Ophir.** Primrose yellow, with dark red blotch on lower petals — tall spike and an exceedingly fine variety. \$2 per dozen, \$15 per hundred.

***Oriole.** A bright golden yellow with beautiful crimson throat markings, well-opened flowers on a very strong spike. A valuable addition to the early yellow varieties. \$2 per dozen, \$15 per hundred.

***Panama.** The companion to America, which has become very popular. A perfect hermosa pink in color with large wide-open, wax-like flowers. \$1 per dozen, \$7.50 per hundred.

***Peace.** A grand white flower, very large, with pale violet feathering on inferior petals; flowers correctly placed on a tall, graceful spike. Plant early as it blooms late. 75 cents per dozen, \$5 per hundred.

***Pink Beauty.** Pink with small dark blotch. Earliest of all. Valuable only for greenhouse culture. 75 cents per dozen, \$6 per hundred.

***Pink Perfection.** In color a true La France pink. Its soft coloring and magnificent bloom make it one of the choicest of the newer varieties. Large open flowers on a strong spike. \$2 per dozen, \$15 per hundred.

- Pride of Goshen.** A very large bloom of flesh pink with waved petals. A strong grower and strikingly beautiful. \$2 per dozen, \$15 per hundred.
- Prince of India.** A dull old rose, suffused and streaked with purple, with wide open flowers, many open at one time. A unique and attractive variety, well worth trying. 50 cents **each**, \$5 per dozen.
- Prince of Wales.** A clear grenadine pink or deep buff, with throat markings of a deeper tone. The tips of petals shaded darker or apricot buff. A novelty of great value, eight or ten blooms open at one time on a long, graceful spike. \$2 per dozen, \$15 per hundred.
- Princepine.** Carmine red with large white blotch. Tall spike. 75 cents per dozen, \$5 per hundred.
- Princeps** (Known as the thousand dollar Gladiolus). Amaryllis-like flowers of a rich dark scarlet, marked with white on the lower petals. Foliage of a beautiful dark green and very attractive. \$1 per dozen, \$7.50 per hundred.
- Princess Sandersoni.** A fine white variety, slightly penciled crimson. A beautiful variety for the home garden and for commercial use. Flowers very graceful and wide open. \$2 per dozen, \$15 per hundred.
- Purple Glory.** Dark velvety maroon, with touches of black on edges of petals. Very unusual. \$2 **each**, \$20 per dozen.
- Queen of Whites.** The Sans Pareil of white Gladioli. Very large, glistening, pure white flowers. A magnificent spike of blooms of wonderful texture. \$5 per dozen, \$40 per hundred.
- Red Emperor.** Regal is the only word which adequately describes this Gladiolus. A pure, deep scarlet, immense flowers of great substance, well-placed on a tall spike. A magnificent flower. \$5 per dozen, \$40 per hundred.

- Rosella.** Large, well-opened flowers, delicate rose mauve, stained purple and white. \$2 per dozen, \$15 per hundred.
- Rouge Torch.** Large creamy-white flower with a rouge torch-like tongue on inferior petals, making a very striking contrast. \$2 per dozen, \$15 per hundred.
- Scarsdale.** Long, graceful spike of wide open flowers. A deep jacinthe, shading to lavender iris with rose tintings. \$1 per dozen, \$7.50 per hundred.
- Schwaben.** This is the largest and strongest flowered yellow Gladiolus. A clear citron yellow with aster purple tongue on lower petals. Buds sulphur yellow. \$1.25 per dozen, \$10 per hundred.
- Snow King.** Pure white, with a few carmine lines in the throat on the lower petals and blue anthers; flowers of only moderate size. \$1 per dozen, \$7.50 per hundred.
- Spring Song.** Pale naples yellow, throat tinted pink, lower petals penciled pink. A very dainty, delicate variety of graceful form. Excellent for garden effect and for cutting. \$1 per dozen, \$7.50 per hundred.
- Sulphur King.** A long spike of clear sulphur-yellow flowers. \$2.50 per dozen, \$20 per hundred.
- Sunrise.** This exquisite canary yellow Gladiolus is invaluable as a cut flower and for bedding. Long spikes of dainty flowers, clear color with no marking. As a cut flower, in combination with America and Baron Hulot, it is especially fine. \$2 per dozen, \$15 per hundred.
- Sunset.** A rich cream color, suffused with rose. Dark carmine, almost brown throat. Very unusual and strikingly beautiful. \$5 per dozen, \$40 per hundred.
- Victory.** Color delicate sulphur yellow, lower petals shaded a deeper yellow. 75 cents per dozen, \$5 per hundred.

- Violet Perfection.** A deep, rich dahlia purple. A self-color, very large open flowers with no markings. A magnificent novelty and the gem of its color section. \$1 each, \$10 per dozen.
- Wamba.** Light strawberry pink with rose throat-markings. A most unusual gladiolus, because of the immense blooms with petals of an orchid, and with lily-like buds. \$5 per dozen, \$40 per hundred.
- War.** Deep blood red, shaded crimson-black, wide-open flowers. \$2 per dozen, \$15 per hundred.
- White Excelsior.** A very fine large-flowered white of the "America" type. Clear throat. Many flowers open at one time. \$2 per dozen, \$15 per hundred.
- White Glory.** A very striking variety, tall and showy. Color a clear, solid white, with dark iris blue tongue on lower petals. In appearance it is very much like an iris. \$3.50 per dozen, \$30 per hundred.
- White King.** A ruffled variety, flowers of sulphur white, with slight markings of purplish rose in center; the robust spikes are very tall. \$1 per dozen, \$7.50 per hundred.
- ***Wilbrink** (New). This variety has everything to recommend it. Immense blooms of a delightful flesh pink, on a graceful spike. An early and profuse bloomer. A few spikes make a splendid decoration. \$2 per dozen, \$15 per hundred.
- ***Willy Wigman.** Large, wide-open flower. Bloom of a beautiful blush tint, with long, bright tulip blotch on lower petals. One of the most attractive Gladioli on the market. Spike of very graceful habit, and the effect of the crimson on the cream petals is most pleasing. 75 cents per dozen, \$5 per hundred.
- Wistaria.** Pale lavender, suffused violet with darker throat. One of the few good bluish lavender varieties. \$5 per dozen, \$40 per hundred.

Yellow Prince. A very choice addition to the yellow Gladioli. A clear pinard yellow with flowers well placed on a willowy stalk. Fine in combination with all lavenders. \$2 per dozen, \$15 per hundred.

One of any of the named varieties at the dozen rate, divided by ten, postpaid. The dozen rate includes postage prepaid. If bulbs are sent by express, collect, 25 may be had at the 100 rate.

All previous quotations and offers cancelled.

Visitors

are always welcome at Cedar Acres, and during the blooming season the fields present a sight that is well worth going miles to see.

Motor roads are laid out through the fields, giving opportunity to see the Gladioli in the different plantings. Visitors are very cordially invited to come to the show room, where the blooms are shown in their proper arrangements and settings. Inspection of the storage building and shipping departments is of interest to visitors, and any information concerning the Gladiolus and its culture will be gladly given.



Highest Award, Newport

Classified as to Color

Pure Pink

Mrs. Dr. Norton, Pink Perfection, America, Delice, Myrtle, Wilbrink.

Salmon Pink

Dawn, Daybreak, Halley, Prince of Wales, Evelyn Kirtland.

Rose Pink

Apollo, Arizona Rose, Independence, Clarice, Panama, Gretchen Zang.

Flame Pink

Mrs. Francis King, Gil Blas.

Red

Crimson Glow, Mrs. Beecher, Princeps, Liebesfeuer, War, A. W. Clifford.

Dark Red

Harvard, Empress of India, Mrs. Watt.

Buff

Niagara, Loveliness, Glory of Noordwijk Bertrex.

Yellow

Sunrise, Schwaben, Golden King, Yellow Prince, Klondike, Isaac Buchanan, Primulinus, Madam Butterfly, Mongolian, Oriole.

Orange and Bronze

Golden West, Alice Tiplady.

Lavender

Wistaria, Badenia, Iris Spray, Jacinthe, Bluevista, Scarsdale, Hortense, Herada, Bluejay, Mary Fennell, Conspicuous.

Purple

Baron Hulot, Mystery, Violet Perfection.

Whites

Europa, Lily Lehman, Augusta, Glory of Holland, Queen of Whites, Peace, L'Immaculee.

Blotched and Throated

Jean Diculafoy, Mrs. Frank Pendleton, Rouge Torch, Sunset, Willy Wigman.

Persian Colors

Amethyst, Prince of India.

Primulinus Hybrids

The New Orchid Gladioli

Primulinus. A rare species from Victoria Falls, South Africa. Small flowers of a primrose yellow. Also fine in the border with perennials. \$1.50 per dozen, \$10 per hundred.

***Primulinus Hybrids.** Obtained by crossing the species Primulinus with the larger varieties. They have retained all the daintiness and graceful form of their Primulinus parent, even to the "hood" formed by the drooping of the upper petal, and have an added beauty of exquisite coloring, from the softest primrose to a beautiful rose. 75 cents per dozen, \$5 per hundred.

***Primulinus Hybrids, Selected.** Comprising all of the choicest colorings, for the discriminating. \$1.50 per dozen, \$10 per hundred.

French Primulinus Hybrids. The French primulinus are larger, of very fine texture and the most exquisite tints. Stock limited. \$2 per dozen, \$15 per hundred.

Primulinus Hybrids Seedlings. Seedlings are bulbs produced from seed, just as they are grown in the fields. All are of blooming age, and among them are some of the very choicest colors, as no selections have been made from this stock. 50 cents per dozen, \$3 per hundred.

Color Sections. We are offering the Primulinus Hybrids in color sections, instead of naming the innumerable varieties. All shades of the wonderful colors and, in fact, all colors harmonize so well that a much finer collection may be had at a greatly lessened expense.

Primulinus Hybrids.

Yellow and orange shades.

Rose and apricot shades.

Bronze shades.

\$1 per dozen, \$7.50 per hundred.

Gift Box

The Gift Box contains a selection of choice large-flowered varieties for the purpose of creating an increasing admiration and appreciation of the most beautiful gar-



den flower — the Gladiolus. The selection gives a pleasing assortment of colors especially adapted to the amateur's garden and makes a most attractive gift for your suburban friends — a lasting remembrance, as it gives pleasure all through the blooming season. With each box are sent full cultural directions and your card if so desired.

12 bulbs, 50 cents; 25 bulbs, \$1.00.

Express prepaid.

Magnificent Dollar Collection

Mrs Frank Pendle-	Niagara	Buff
ton, Jr.		
Light Pink		
Panama	Glory of Holland	
Deep Pink		
		White
Lily Lehman	Empress of India	
White, tinted pink		
		Deep Red
Mrs. Francis King	Willy Wigman	Cream
Flame pink		
Baron J. Hulot	Princeps	Scarlet
Violet		
Halley	Golden King	Yellow
Pink		

For descriptions, see under "Named Gladioli."

One each of the twelve varieties for \$1.00.

Special Offer

Amethyst	Persian
Daybreak	Salmon Pink
Delice	Pink
Golden West	Orange
Harvard	Crimson
L'Immaculee	White
Loveliness	Buff
Mrs. Watt	Dark Red
Oriole	Yellow
Pink Perfection	Pink
Rouge Torch	Cream
Wistaria	Lavender



Amethyst

For description, see under "Named Gladioli."
 One each of the twelve named varieties for \$2.00; two
 each for \$3.50; six each for \$10.00, prepaid.

Mixtures in Color

Sections

These contain selections assorted to color, great care being taken that the shades should harmonize in the respective classes, making it possible to use all the flowers together in a decorative effect.

Section 1. — Reds, Scarlets and Crimsons.

25 bulbs, postpaid . . .	\$1.00
50 bulbs, postpaid . . .	1.75
100 bulbs, express collect .	3.00

Section II. — Selected Whites, Lights and Yellows. Unequaled strain.

25 bulbs, postpaid . . .	\$1.25
50 bulbs, postpaid . . .	2.25
100 bulbs, express collect .	4.00

Section III. — Pansy Flowered and New Blue Hybrids.

25 bulbs, postpaid . . .	\$1.75
50 bulbs, postpaid . . .	3.00
100 bulbs, express collect .	5.00

Section IV. — Pink and Rose.

25 bulbs, postpaid . . .	\$1.75
50 bulbs, postpaid . . .	3.00
100 bulbs, express collect .	5.00

No orders accepted for the above collections for less than 25 bulbs. If by express, 25 bulbs at the hundred rate.



Gold Medal awarded at Varese, Italy

Mixtures

We do not change the names of our mixtures from year to year, but the varieties do change, as each year new ones are added, making them the best that can be offered.

Amateur Mixture includes all the best varieties selected from the collections of the best hybridizers and growers of both American and European countries. All varieties have been selected with a view of eliminating all colors which do not harmonize either in cut flowers or garden planting, giving a most interesting and satisfactory mixture to grow. \$5 per hundred, \$40 per thousand.

Cedar Acres Mixture contains an endless variety of color, striped, variegated, mottled, as well as a fine selection of clear colors, with beautiful throat markings. In fact, the variety is unlimited and is sold at the low price of \$3 per hundred, \$25 per thousand.

Cedar Acres Seedlings. These introductions have been awarded numerous gold and silver medals and Certificates of Merit, and to induce large plantings of these seedlings, we are offering blooming size bulbs at the extremely low price of \$2 per hundred, \$18 per thousand.

Florists' Prize Mixture is the product of seedlings and selection, made up entirely of light colors, whites, creams, light rose and delicate pinks, and a great many with beautifully marked or penciled throats. These are most desirable, as the colors harmonize so well and give just the needed touch of effect for house or garden use. A mixture of exclusive quality, \$3 per hundred, \$25 per thousand.

No orders for these mixtures taken for less than twenty-five bulbs. Twenty-five at the hundred rate; 250 at the thousand rate.

Cultural Directions

The *Gladiolus* is a flower of easy culture and does well in any soil, but should be planted in full exposure to the sun. They will do well planted in the hardy borders or in front of shrubbery. Many of the best varieties produce small bulbs, and in buying a mixture you will find it much better when the size of the bulbs varies to a considerable degree. The largest bulbs do not always give the best results. It is essential that the bulb should be of blooming age rather than size. Soil should be well prepared in the early spring, with a good coating of agricultural lime and bone meal thoroughly worked into the soil, but fresh stable manure should be used only where the ground may be manured the previous fall and well worked over in the spring before planting.

The various ways in which the *Gladiolus* can be planted make it one of the most showy and attractive garden flowers. Planted in round, oblong, or square beds, planting bulbs from four to six inches apart, so that they may be weeded and hand-hoed, they will give a wealth of color not equaled by any other flower.

Plantings for cut flowers should be made in rows eighteen inches apart, with bulbs three inches apart in the row, covering from four to six inches, according to the size of the bulbs; press the earth firmly around each bulb. Care should be taken to plant the bulbs right side up, and deep enough so that the new bulb, which forms on top, will not be pushed too near the surface. For succession of bloom, plant from the time the ground can be worked until July 1.

After the spike begins to show, all weeds should be removed, and if the soil is kept thoroughly worked, watering will hardly be necessary; they are great drinkers, however, and respond quickly to water. Always water after sundown.

There is no finer garden flower, but the finest specimens are shown if the spike is cut when the first bud opens and allowed to develop in the house; every bud on stalk

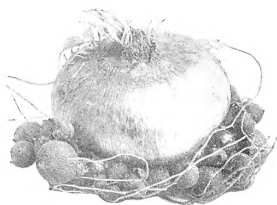
will open and the richest colorings result; this is also a benefit to the bulb. The flower-loving public must be educated to a willingness to cut the spikes when they have bloomed a little while in the garden, then to finish their development in the house. Nothing is more unsightly than a mass of ragged, betasseled Gladioli, when it is so easy to pick off the withered blooms.

In cutting the flower spikes, it is ruinous to cut the stalk where the flowers end. There must be some foliage to lend grace. Cut the spikes so as to leave two or three leaves on your bulb root, thus giving you a flower spike sometimes nearly four feet long, leaving plenty of strength for the bulb, and beauty for the decoration.

In shipping cut blooms of the Gladiolus, it is absolutely essential that they be shipped dry, after standing for a while in water.

A great many varieties do extremely well under glass, and any one having a greenhouse should by all means force some of those varieties marked with an asterisk, allowing from twelve to thirteen weeks from planting to blooming time, with a temperature of about fifty-five degrees, or in carnation beds.

Bulbs should be dug as soon as the foliage turns brown or is cut down by frosts; cut stalks close to the bulbs. If possible, allow to cure in the sun or in a cool, dry place, then, removing old corm, store in trays or baskets, in a temperature as near forty degrees Fahrenheit as possible.



The above illustration shows the bulb as it looks when you dig it. The bulb you planted in the spring dies away and the new one forms on top, so that it is nearer the surface than the original planting.

Gladiolus Seed

Many people are interested in growing new varieties which are produced from seed. We are offering seed saved from the choicest varieties, hand and field fertilized. Cultural directions with each order.

Per packet, 25 cents, trade packet, 50 cents.

Specimen Blooms

To enable customers to make intelligent selection of named varieties, I will ship on application, through the blooming season, cut-flowers of the different varieties, properly labeled. Each request must be accompanied by a remittance of one dollar and twenty-five cents, to cover cost of box and labor of packing.

Cut-flowers in large or small quantities during the blooming season — July until frost — for decoration or commercial use.

Prices on application.

A Few Hints as to Ordering

To give entire satisfaction, let me suggest early ordering. The stock of choice varieties is often limited, and cheaper varieties are in great demand.

No changes or substitutes are made in any orders.

Bulbs for forcing shipped in late autumn.

Remittances should accompany all orders from new customers.

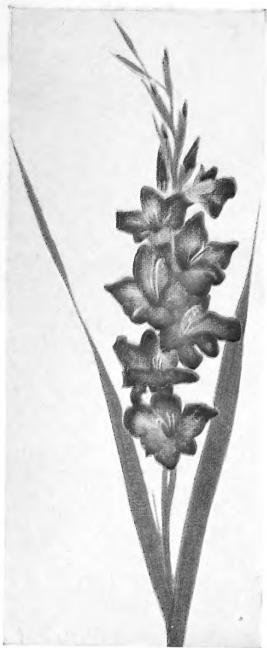
Sign your name, postoffice, county, and state.

Address all orders to

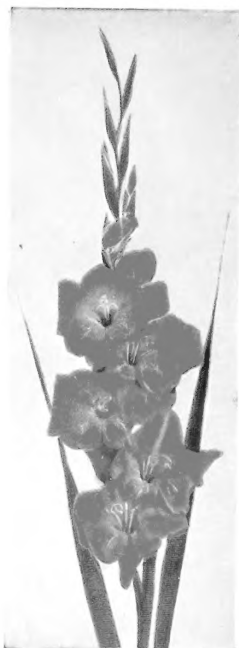
B. HAMMOND TRACY, INC.

Cedar Acres

WENHAM, MASSACHUSETTS



Baron Hulot



Crimson Glow

Cedar Acres

is in Wenham, twenty-three miles from Boston, on the Boston & Maine Railroad.

Visitors coming from Boston by motor should follow the shore via the Lynn Boulevard to Swampscott and continue through Salem and Beverly, taking the first left-hand turn after passing Wenham Lake. This is the main blue and white ocean route to Portsmouth and Portland.



*Pink
Perfection*

B. HAMMOND TRACY
INCORPORATED
WENHAM, MASSACHUSETTS